HOT!!!	TP.HCM: Hàng trăm cơ hội làm việc tại TMA Solutions
/_/_/_	
*****	*********************
Cơ hội d	dành cho sinh viên mới ra trường.
1. Ja	va/.Net Developers (100 vacancies)
2. Ja	va Developer (No experience is required) (40 vacancies)
*****	**********************
Nhiều v	ị trí Kỹ sư CNTT và ĐTVT.
3. Da	ata Warehouse Engineer
4. Bi	o-information Engineer
5. Bi	g Data Engineer
6. Da	ata Analysis
7. Se	curity staff
8. So	oftware Developer
9. Se	nior Java Developers
10.	Bridge Software Engineer
11.	UI/ UX Designer
12.	HTML5 Developer
13.	Network Administrator
14.	System Administrators – Windows/Linux
15.	Senior .NET Developers/ NET Developers
16.	PHP Developer
*****	*********************

# 17. Nhân viên Marketing (Tiếng Nhật)

\*

Nhiều vị trí Business Analyst/ Sale/ Marketing cao cấp.

- 18. Business Analyst
- 19. Pre-sale/ Business Analyst
- 20. Digital Marketing Manager & Executive
- 21. Business Development
- 22. Sales and Marketing Manager
- 23. Technical Writer
- 24. Recruiter
- 25. Senior DBA
- **26.** Technical Writer (DC 3)

\*

TMA is the leading software outsourcing company in Vietnam with 1700 engineers. With more than 17 years of experience in providing software services for many world leading companies. We have built a strong technical and management team that can handle large and complex projects. Our people were selected from top Universities in Vietnam and overseas, and 40% of them have overseas experience.

#### Why Join Us?

As one of the leading IT companies in Vietnam, we value our people and always want to support our staff with all the best conditions that we can. Here come some of the featured benefits, if you want to learn more about what we are offering, let's join us today!

- Many training opportunities in Vietnam and Oversea (230+ courses in TMA Training Center and 40% have overseas experience)

- Competitive benefit package (bonus, total health insurance, loan fund, team building fund ...)
- Friendly environment, open culture and many outdoor activities

### \*\*\*\*Benefits:

\*\*\*\*\*\*\*\*\*\*\*\*

- Working in an international, dynamic, and professional environment with many opportunities to develop career.
- Opportunities to be trained and to work oversea.
- A stable and rewarding position where your long-term commitment will be highly valued.
- International Health Insurance.
- Competitive salary.

### \*\*\*\*\*CV includes:

\*\*\*\*\*\*\*\*\*\*

- Resume (English).
- Diploma (Copy).
- Transcript (Copy).

Let send	l your	CV	' today	in	both	email	add	resses:
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\*

## tlmquyen@tma.com.vn & recruit@tma.com.vn

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

C	ơ hội dành cho sinh viên mới ra trường.
**	***************************************
	I. Java/.Net Developers (100 vacancies)
**	***************************************
R	equired skills/Experience:
**	************
-	Degree of Bachelor in Information Technology.
-	Good knowledge in OOP.
-	Good English communication.
-	Have experience about Java, .Net is a plus.
В	enefits:
**	*****
-	Working in a dynamic and professional environment with many opportunities to
	develop career.
-	Opportunities to be trained and to work oversea.
-	A stable and rewarding position where your long-term commitment will be highly valued.
_	Competitive salary.
**	**********************
	II. Java Developer (No experience is required) (40 vacancies)
**	*****************************
Jo	ob Description:
**	*******

We are looking for developers from new grads to any experience level in Java and related framework/technologies to join with the existing team to work on new projects as well as developing new features for the existing applications.

#### **Required skills/Experience:**

\*\*\*\*\*\*\*\*\*\*\*

- Good knowledge of OOP programming and OOD
- Basic networking and database knowledge
- Strong Java programming as well as multi-threading programming.
- English communication (speaking & writing) is essential
- Having knowledge of the following techniques is a plus: J2EE, Design Pattern,
   Spring Framework: IOC/DI and AOP, Hibernate, JMX, JMS, Eclipse RCP,
   JFace/SWT, JUnit, SOAP/Web services, JSP/Servlet,
   Apache/Tomcat/Jboss/WebSphere, Web Frontend (Java script/HTML/JQuery/CSS)
- Long term working commitment is preferred

\*\*\*\*\*\*\*\*\*\*\*

Years of experiences: No experience is required
Nhiều vị trí Kỹ sư CNTT và ĐTVT.
**********************
III. Data Warehouse Engineer (5 vacancies)
******************
Job Description:

Joining our team, you will be involved in Data warehousing, Business Intelligence and data analytics applications.

### **Responsibilities:**

\*\*\*\*\*\*\*\*\*\*

- Working on full software development cycle: requirement analysis, implementation, testing, deployment... of Data warehouse applications
- Researching on Data warehouse techniques to propose solutions
- Responsible for planning, connecting, designing, scheduling and deploying data warehouse systems
- Developing, monitoring, and maintaining ETL processes
- Discussing with team members for all aspects of the projects

#### Required skills/Experience:

\*\*\*\*\*\*\*\*\*\*

- Knowledge in designing/implementing/optimizing/analyzing Database applications
- Knowledge in Data warehouse skills: SSIS, SSRS, SSAS, OLAP, Data Warehousing
- Knowledge in designing ETL Processes
- Knowledge in Business Intelligence tools
- Strong problem solving and analytical skills, willing to learn new knowledge
- Good English skills: reading, writing and speaking
- Experience is preferable

## IV. Bio-information Engineer (2 vacancies)

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*

Joining us as Bio-information engineer, you will work with us on very specific projects in bio-information domain (e.g. DNA alignment).

### **Responsibilities:**

\*\*\*\*\*\*\*\*\*\*\*

- Implementing related algorithms in bio-technology (e.g. DNA alignment) in Linux system
- Experimenting how to deal with large data and analyze it
- Researching new methods / algorithms for requirements in bio-informatics domain

### Required skills/Experience:

\*\*\*\*\*\*\*\*\*\*

- Experience in C/C++, multi-thread programming
- Linux programming with shell script, perl
- Knowledge in bio-informatics
- Strong problem solving, analytical skills and willing to learn new techniques
- Good English skills: reading, writing and speaking
- Experience is preferable

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<b>T</b> /	Rig	Data	Fnginger	()	vacancies)
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We are building a Big Data group and seeking candidates who are interested in this area. As Big Data Engineer in our group you will be involved with Big Data technologies such as Hadoop ecosystem, NoSql, InMemory, etc.

### **Responsibilities:**

\*\*\*\*\*\*\*\*\*\*

- Architect and develop Big Data solutions using Hadoop platform and its ecosystems
- Evaluate, recommend and build NoSQL, SQL, InMemory platforms for business needs
- Using Hadoop and its ecosystems to deal with 3V (Volume, Velocity and Variety) of Big Data applications
- Playing with Big data in terms of cleaning, ordering, annotating before processing it

#### **Required skills/Experience:**

\*\*\*\*\*\*\*\*\*\*\*\*

- Knowledge in Hadoop HDFS and MapReduce framework
- Knowledge in Hadoop ecosystems: Hive, Pig, Mahout...
- Knowledge in building and managing NoSQL DB like Hbase
- Experience programming in Java and Linux OS
- Strong problem solving, analytical skills and willing to learn new Big Data techniques
- Good English skills: reading, writing and speaking
- Experience is preferable

\*

## VI. Data Analysis (2 vacancies)

\*

#### **Job Description:**

\*\*\*\*\*\*\*\*\*\*\*

Work as a consultant on below service:

- Provide training on SQL server/Oracle solutions (Server, service, BI, Report builder) for data analysis
- DB designer
- Consulting on designing and implementing data warehousing on enterprise system
- Perform data analysis to add more values on big data provided by customer

#### Required skills/Experience:

\*\*\*\*\*\*\*\*\*\*\*

- Strong in system analyze and design
- Strong in either SQL server or Oracle solution
- Strong in PL/SQL
- Experience on data warehousing and analytic. Knowing data mining.
- 2 years' experience as designer or operator ERP systems or big business applications.
- 3 years' experience as either .Net or Java programmer
- Eager to work long-term on data analysis service

**Years of experiences:** 2 + years

## VII. Security staff (2 vacancies)

#### **Job Description:**

\*\*\*\*\*\*\*\*\*\*

To perform this job successfully, an individual must meet the minimum qualifications. The requirements listed below are representative of the knowledge:

- Bachelor Degree or College Diploma in Computer Science/IT
- CCNA, CEH or similar industry certifications highly regarded
- Analyze and alert on security events affecting TMA and its customers
- Establish, maintain and operate security systems
- Develop effective work procedures, guidelines, checklists including security documents
- Strong understanding of IP networking, Security analysis, and threats
- Passionate about security and protecting our company and customers
- A strong understanding of the business impact of security tools, technologies and policies
- An excellent understanding of security concepts, protocols, industry best practices and strategies

#### **Responsibilities:**

\*\*\*\*\*\*\*\*\*\*\*

- Be responsible for daily maintaining security system in the responsible section
- Immediate processing and inform the relating staffs or managers about the potential exposure or violation of security
- Work closely with other team members and other relevant team
- Follow up all security activities and timely report as-needed to Security Manager

### **Required skills:**

- Has knowledge of security
- Have basic analytical skills

- Good Security awareness & practices
- Good in English, good communication and interpersonal skills

**Report Line:** Security Manager

**Years of experiences:** 2 - 5 years

\*

## VIII. Software Developer (30 vacancies)

\*

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*\*

We are looking for 30 developers with strong background in Java, .NET, or PHP to join our excellent development teams working in international projects for large customers in Australia.

### **Responsibilities:**

\*\*\*\*\*\*\*\*\*\*

- Analyze customer requirements and business process to design, develop and enhance enterprise grade, web based/cloud-based applications and software solutions.
- Work closely with international customers and distributed Scrum team and contribute in all phases of the software development lifecycle
- Support continuous improvement, ensure excellent deliveries & high customer satisfaction.

### **Required skills/Experience:**

\*\*\*\*\*\*\*\*\*\*\*

- Experience in web technologies such as HTML, XHTML, HTML5, DOM, CSS, Javascript, XML, JSON, Ajax, JQuery, AngularJS, Dojo, Bootstrap, MVC frameworks, etc.

- Good background in
  - o Java, J2EE, Struts, Spring, JBoss, EJB, RMI, etc. OR
  - o C#, ASP.NET, etc. OR
  - PHP/LAMP, frameworks/CMS such as Zend, Yii, Symfony, Drupal, Joomla!, WordPress, Magento, etc.
- Good knowledge in
  - o Object Oriented analysis and design using common design patterns
  - o Relational Databases, SQL and ORM
- Experienced in Agile software development methodologies or eager to learn them
- Good verbal English communication
- Nice to have:
  - Experience in Web services (SOAP and Restful)
  - Experience in WCF, SSRS, Entity Framework, MS SharePoint or MS
     Dynamic CRM

Years of	experiences: 2+ years
*****	*******************
IX.	Senior Java Developers (15 vacancies)
*****	**********************
Job Desc	cription:
*****	**********

The successful candidates will be working in a professional environment, on a large enterprise application system in financial market, with the client who is leading

provider of software and services to the global financial services industry.

He/she will be responsible for design, implement and resolve technical challenges to

ensure a good quality of deliveries, including:

Develop high level or detail design for solutions delivered

Assist other members on the solution, technical perspective of implementation,

and effort estimation

Direct communication with customer business analysts to clarify requirements

Implement a clean, robust & well-tested code based on a detail design

The successful candidates will have opportunities to be trained in Australia for 3 months.

**Required skills/Experience:** 

\*\*\*\*\*\*\*\*\*\*\*

Degree in Computer Science with at least 2 years' working experience in

Java/J2EE related area, preferably in financial market

Very strong at Java core, Object Oriented Programming and UML

Have a good knowledge of RDBMS

Hands-on experience on JUnit and web services will be added advantage

Fast learner, multi-tasking capability

Capable of working unsupervised

Have knowledge of Agile/ SCRUM

Good English as frequently communicate with the client

SCJP certificate is a plus

**Years of experiences:** 2+ years

\* **Bridge Software Engineer (5 vacancies)** Χ. \* **Job Description:** \*\*\*\*\*\*\*\*\*\*\*\* Working as interface position for Brightstar Japan IT Regional. **Required skills:** \*\*\*\*\*\*\*\*\*\* Tertiary qualified or relevant experience in the IT industry. Good OOP and programming thinking to build up. Good Japansese skill. Able to work towards tight deadlines and in pressure situations whilst maintaining a clear thought process. Ability to work in a team environment. Experience is preferable \* **UI/ UX Designer (2 vacancies)** XI. \*

#### **Team:**

As a visual design group in a leading software outsourcing company in Vietnam, T-Design was established to support designing UI/UX for many projects from customers all around the world. T-Design's vision is become a Vietnamese design group meeting global design standards

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*\*

As an UI/UX designer, you will have chance to

- Analyze the needs from customers to propose design ideas for Web and mobile applications, brochures and posters
- Implement the designs to meet customer expectations
- Cooperate with technical team to ensure the design is applied into the development process

### Benefits:

- Working in a professional and friendly environment in a Vietnam leading software company
- Working with customers around the world
- Participate in building a professional design team
- Participate in many team-building activities

#### **Required skills/Experience:**

\*\*\*\*\*\*\*\*\*\*\*

- Bachelor Degree
- Trained and certified in Art, Multimedia, Web Design, Graphic Design
- Experience in Adobe Photoshop, Adobe Illustrator and Microsoft Office
- Experience in responsive design is preferred
- Command in English communication
- Ability to work independently or in a team
- Professional working attitude
- Creative and strong analytical and logical thinking

### Years of experiences: 1

\*

## XII. HTML5 Developer (2 vacancies)

\*

#### **Team:**

As a visual design group in a leading software outsourcing company in Vietnam, T-Design was established to support designing UI/UX for many projects from customers all around the world. T-Design's vision is become a Vietnamese design group meeting global design standards

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*\*

Implement interactive Web site and applications based on design from the visual UI/UX design team.

#### Benefits:

- Working in a professional and friendly environment in a Vietnam leading software company
- Working with customers around the world
- Participate in building a professional design team
- Participate in many team-building activities

#### **Required skills/Experience:**

- Bachelor Degree
- Strong in HTML, HTML5, CSS3, JavaScript
- Web development skills
- Responsive design
- Cross browser experience

- Command in English communication
- Ability to work independently or in a team
- Professional working attitude
- Creative and strong analytical and logical thinking

Years of	of exper	iences: 1
	p	

\*

## XIII. Network Administrator (7 vacancies)

\*

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*

Design, setup, maintenance, monitoring & trouble shooting on network infrastuture system

#### **Responsibilities:**

- Manage internal and customer infrastructures
- Proactive maintenance and monitoring system for high availability, reliability
- Provide technical support, troubleshooting and solving user's problems
- Document about working environment, managed systems
- Travel to customer's site (oversea) for long term support if required
- Support end user on network issues
- Install and support LANs, WANs, VPN, network segments, Internet, and intranet systems.
- Install and maintain network hardware and software.
- Monitor networks to ensure security and availability to specific users.

- Evaluate and modify system's performance.
- Ensure stability and reliability of network connectivity throughout a company's LAN/WAN infrastructure
- Design and deploy networks.
- Recommend, schedule, and also perform patches, firmware upgrade & tools for monitoring or controlling
- Develop, document, and also maintain policies, procedures as well as associated training plans for network administration

### Required skills/Experience:

- Ability to learn new things fast
- Good at tasks management, process oriented, able to work independently and under high pressure
- Good communication skills in English, spoken and written fluently
- Strong problem-solving and troubleshooting skills
- At least 1 year experience on IT administration
- Strong networking background
- Familiar storage area network (SAN) management
- Having certificates (e.g., CCNA, CCNP, MCSE, LPI) is a plus
- Good technical skills of Windows or Linux OS
- Knowledgeable about virtualization & cloud technologies

Years	of experiences: At least 1 year
*****	*********************
XI	V. System Administrators – Windows/Linux (9 vacancies)
****	*****************

### 07 Windows Administrator, 02 Linux Administrator

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*

- Performing administration tasks for Linux, Windows servers such as account management, data backup, software patches upgrade, performance tuning, storage allocation, system maintenance
- Setup & maintenance email system, FTP server, web/sock Proxy, DNS and other corporate services for a company
- Management of SAN Storage

### **Responsibilities:**

- Manage internal and customer IT infrastructures
- Proactive maintenance and monitoring system for high availability, reliability
- Provide technical support, troubleshooting and solving user's problems
- Document about working environment, managed systems
- Travel to customer's site (oversea) for long term support if required
- Setup and operate Windows and Linux based server systems
- Support end users on application troubleshooting and problem resolution
- Manage end user accounts, permissions, access rights, and also storage allocations in accordance with best-practices regarding privacy, security, and also regulatory compliance
- Analyze system, server, application, network, and also input/output device performance
- Recommend, schedule, and also perform software hardware improvements, upgrades, patches, re-configurations, and/or purchases
- Develop, document, and also maintain policies, procedures as well as associated training plans for system administration appropriate use

#### Required skills/Experience:

\*\*\*\*\*\*\*\*\*\*

- Ability to learn new things fast
- Good at tasks management, process oriented, able to work independently and under high pressure
- Good communication skills in English, spoken and written fluently
- Strong problem-solving and troubleshooting skills
- At least 1 year experience on IT administration
- Strong technical skills of Windows or Linux OS
- Working knowledge/experience on Windows 2008/2012 server, or Linux server (RedHat, CentOS, Ubuntu)
- Familiar with scripting languages (Perl, Bash, Batch, PowerShell, etc.)
- Familiar with virtualization technologies (KVM, Xen, VMWare), cloud computing (AWS, Windows Azure)
- Familiar with desktop OS (Windows, Mac OSX)

**Years of experiences:** At least 1 year

## XV. Senior .NET Developers/ NET Developers (30 vacancies)

\*

### **Job Description:**

- Develops business applications with .NET technology
- Make the project detail plan and implement them.
- Perform coding, unit test, code review, detail design related to functions/modules.
- Report status to Team Leaders

- Research the new Technologies and apply to projects
Required skills/Experience:
********************
Basic requirements:
- Solid OOP background.
- Understand Design Patterns.
- Competent at .NET 3.5/C# 3.0 or later.
- NHibernate / Entity Framework
- WCF
- Microsoft SQL Server 2008
- TOEIC 505 or equivalent.
Web Application Developers:
- Good knowledge of ASP.NET MVC, HTML, JavaScript and CSS.
Windows Application Developers:
- Good knowledge of WinForms , DevExpress and WPF.
Requirements for Senior level:
- Competent at getting values out of OOP Principles.
- Competent at the most common Design Patterns
Years of experiences: 1 year.
*********************
XVI. PHP Developer (10 vacancies)

\*

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*\*

- We are looking for developers who have at least 1-3 year experience in PHP or related open source technologies (Java, RoR) that we can train them quickly on PHP in 2-3 weeks.
- These developers will join with team to work on new projects from new customers focusing on open source Ecommerce, Social Network and CMS.

### **Responsibilities:**

\*\*\*\*\*\*\*\*\*\*\*

- Work on assignments of fixing bugs or developing new features on an assigned projects
- Communicate with the team/customer through emails daily and call conference sometimes
- Deliver good quality and productivity
- Daily & weekly report to team leader

### Required skills/Experience:

- 1-3 year experience in PHP or other open source technology (Java, PHP) that can be trained quickly on PHP
- Have experience on web application development
- Have experience on Frontend skills like HTML/CSS and JavaScript
- Have good knowledge about OOP, MVC, ORM,...is preferred
- English communication (speaking & writing) is essential

1	Years of experiences: 1 year +																																							
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# XVII. Nhân viên Marketing (Tiếng Nhật) (2 người)

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### Mô tả công việc:

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- Chăm sóc và hỗ trợ khách hàng khi khách hàng viếng thăm công ty
- Phát triển và quản lý các tài liệu tiếp thị
- Tham gia các hội chợ về công nghệ thông tin liên quan tới thị trường Nhật
- Theo dõi và thực hiện các cải tiến cho trang Web.
- Sử dụng những kỹ thuật bao gồm paid search, SEO để nâng cao giá trị trang web công ty

## Quyền lợi:

\*\*\*\*\*\*\*\*\*\*\*\*

- Các chính sách phúc lợi (bảo hiểm chăm sóc sức khỏe toàn diện, vay vốn không lãi suất, quỹ cho team building ...)
- Đào tạo và phát triển nghề nghiệp. Có cơ hội làm việc, học hỏi kinh nghiệm từ các đối tác nước ngoài.
- Môi trường làm việc thân thiện

## Yêu cầu công việc:

- 1-5 năm kinh nghiệm ở vị trí marketing.
- Có khả năng giao tiếp bằng tiếng Nhật (nói & viết tương đương cấp độ 2)
- Có kỹ năng giải quyết vấn đề/ trình bày/ giao tiếp/ đàm phán
- Ưu tiên ứng viên có kinh nghiệm làm việc tại Nhật
- Nơi làm việc: Cao ốc TMA, Công viên phần mềm Quang Trung, Quận 12

## Hồ sơ gồm:

\*\*\*\*\*\*\*\*\*\*\*

- Đơn xin việc.
- Sơ yếu lý lịch.
- Bằng tốt nghiệp.
- Bảng điểm.

Nhiều vị trí Business Analyst/ Sale/ Marketing cao cấp.

\*

**XVIII.** Business Analyst (6 vacancies)

\*

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*

The business analysis profession has emerged and continues to grow mainly because of the need for people who can translate business needs into software technology and organizational solutions. Individuals who have both strong communication skills and analytical aptitude (the critical foundational skills) can be taught to use analysis documentation and presentation techniques. People who can clearly communicate and who can think logically will always be valuable to the success of their organizations. This unique combination of soft and analytical skills is the key to the BA role.

Business analysis job includes the set of tasks and techniques used to work as a liaison among stakeholders in order to understand the structure, policies, and operations of an organization, and recommend solutions that enable the organization to achieve its goals. Business analysis work is being done by professionals with titles as varied as

developer, project manager, systems analyst, systems engineer, requirements engineer, etc.

#### As a BA, candidates will need to:

- 1. Provide a sufficient support effort for the technical team to give accurate estimate by the ability to make correct assumptions above business idea.
- 2. Provide a sufficient support effort for the development team to understand clearly the expectation from the customer.
- 3. Provide a sufficient support effort for the quality control team as the secondary testing layer via performing factory acceptance test.
- 4. Provide a sufficient support effort for project manager as a liaison between the project team and the customer.

### Required skills/Experience:

\*\*\*\*\*\*\*\*\*\*

- Analytical thinking
- Good communication skill in both English and Vietnamese
- Good documentation skill
- Ability to work independently with teamwork oriented mindset
- Ability to observe a problem as whole with details oriented mindset
- Ability to express ideas with Unified Modelling Language (UML)
- Requirements elicitation skill that helps to understand what the customer expectation really is.
- Requirement management skill that helps to organize the requirement systematically for the matter of knowledge management.

**Years of experiences:** At least 3 years

## XIX. Pre-sale/ Business Analyst (2 vacancies)

\*

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*\*

- Understand customer needs and expectations for new business opportunities
- Coordinate with technical teams in proposals/quotations
- Write case studies and technical competency documents
- Prepare and host customer visits/meetings
- Show demos to potential clients
- Build and maintain relationship with partners & clients
- Working location: TMA Tower, Quang Trung Software City, District 12, HCM
   City

### **Required skills/Experience:**

- University degree or higher
- At least 2 years of experience in pre-sale/sale, business analysis
- Good presentation skill and inter-personal communication
- Good English writing and speaking
- Prefer candidates having technology background or knowledge
- Prefer candidates studied overseas or having overseas working experience

Years of	experiences: At least 2 years
*****	******************
XX.	Digital Marketing – Manager & Executive
****	, , , , , , , , , , , , , , , , , , ,

### **Job Description:**

\*\*\*\*\*\*\*\*\*\*

- Plan and implement marketing/promotion activities to meet business targets
- Promote TMA brand in target market/business communities
- Create new and update existing marketing materials (website, brochures, presentations, etc.) Digital marketing: web site, social media, etc.
- PR activities (events, seminars, conferences, etc.) as well as advertising campaigns
- Market research to propose new services/businesses
- Working location: TMA Tower, Quang Trung Software City, District 12, HCM
   City

### **Qualification/ Required Skills:**

- University degree or higher
- At least 5 years (manager position) or 2 years (executive position) of experience in marketing
- Good experience in digital marketing and B2B
- Good English writing and speaking
- Prefer candidates having technology background or knowledge
- Prefer candidates having overseas working experience

*******************
XXI. Business Development (2 vacancies)
**********************
Job Description:
******

- Analyze company current services offerings and value propositions
- Research and analyze competitors to generate regular reports
- Market research
- Collect information on technology trends
- Propose new services and businesses
- Working location: TMA Tower, Quang Trung Software City, District 12, HCM
   City

#### Required skills/Experience

\*\*\*\*\*\*\*\*\*\*

- University degree or higher
- At least 2 years of experience in business development or sale & marketing
- Good English writing and speaking
- Prefer candidates having technology background or knowledge
- Prefer candidates having overseas working experience

\*

## XXII. Sales and Marketing Manager

\*

### **Job Description:**

- Plan and implement marketing/promotion activities to meet business targets
- Promote TMA brand in target market/business communities
- Create new and update existing marketing materials (website, brochures, presentations, etc.)
- PR activities (events, seminars, conferences, etc.) as well as advertising campaigns

- Hosting customer visits/meetings
- Demo products/services to potential clients
- Proposal development
- Contracting
- Build and maintain relationship with partners & clients
- Market research to propose new services/businesses
- Working location: TMA Tower, Quang Trung Software City, District 12, HCM
   City

#### Required skills/Experience:

\*\*\*\*\*\*\*\*\*\*\*

- University degree or higher
- At least 5 years of experience in sales and marketing
- Good experience in online marketing and social media
- Good presentation skill and inter-personal communication
- Good English writing and speaking
- Prefer candidates having technology background or knowledge
- Prefer candidates having overseas working experience

# **Job Description:**

\*\*\*\*\*\*\*\*\*\*

Write, review and edit marketing material: slides, brochures, web site, case studies, proposals, etc.

#### **Qualification/ Required Skills:**

\*\*\*\*\*\*\*\*\*\*

- University degree
- Fluent in English both writing and speaking
- Strong in Technical Writing
- Clear and concise writing and the ability to convey information appropriately for a variety of audiences
- Ability to understand customer needs and formulate documentation artifacts to meet these requirements
- Prefer candidates with marketing knowledge and familiar with marketing documents
- Prefer candidates with IT knowledge and familiar with IT documents

Working Location: TMA Tower,	Quang Trung Software City, District 12, HCM City
**********	*****************
XXIV. Recruiter	

#### **Responsibilities:**

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- Approaching candidates and attract to join interview with TMA
- Supporting directors/SM in RAC to monitor forums and social networks
- Perform pre-interview assessment tests
- Organize DG1 recruitment events
- Co-ordinate with TMA HR for recruitment

### **Required skills:**

- Good communication skill
- Proactive and understand HR procedures

_	Long term communent
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3	XXV. Senior DBA
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Resi	ponsibilities:
****	*****************
As a	DBA you will
1	. Administrate and operate the database system
2	. Optimize the data
3	. Backup and restore database
4	. Performance tuning
5	. Database migration and upgrade version
Req	uired skills:
****	*********************
- T	ertiary qualified or relevant experience in the IT industry
- E	Experience in DB administration
- (	Good English skill
- A	Able to work towards tight deadlines and in pressure situations whilst maintaining a
c	lear thought process
- A	Ability to work in a team environment
****	**************************************
3	XXVI. Technical Writer
****	**************************************

Can communicate in English

### **Responsibilities:**

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You will work with test and development team to understand Mainpac business. Writing technical document (i.e. user guide, configuration guideline, upgrade guideline, installation kit guideline, etc)

#### **Required skills:**

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- Tertiary qualified or relevant experience in the IT industry
- Excellent in English both written and reading skill
- Good verbal English skill
- Able to work towards tight deadlines and in pressure situations whilst maintaining a clear thought process
- Ability to work in a team environment

### \*\*\*\*\*Benefits:

- Working in an international, dynamic, and professional environment with many opportunities to develop career.
- Opportunities to be trained and to work oversea.
- A stable and rewarding position where your long-term commitment will be highly valued.
- International Health Insurance.
- Competitive salary.

*****CV includes:
*******
• Resume (English).
• Diploma (Copy).
• Transcript (Copy).
Let send your CV today in both email addresses:  ********************************
tlmquyen@tma.com.vn & recruit@tma.com.vn

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